

ninox PARTNER FOR WHOLESALE AND RETAIL

**ninox**

**Ninox. Partner for  
wholesale and retail**



# > Ninox. Simply more efficient processes.

**With Ninox, your team only needs ideas, not developers.**

# Ninox is a strong partner for wholesale and retail



6,000

companies trust  
in Ninox software

96%

of all customers are very  
satisfied with Ninox customer  
service according to a survey



## In good company

To remain competitive, successful companies need effective and powerful systems to support employees, customers, projects (e.g. CRM, finance, HR or ERP) in the context of digitalization.

However, many processes are often still mapped using Excel in combination with other tools. This leads to high manual effort and intransparency.

## The challenge

Existing software tools were mostly not flexible and integrated.

Data processing and exchange were complex, costly and error-prone. Structured collaboration in real time, in the mobile application and a high level of clarity could hardly be combined.

The development of new, custom-fit solutions is lengthy and expensive.



# Your solution

- Ninox can be used in the cloud across devices via the browser or the app
- Ninox replaces the use of multiple Excel spreadsheets and software tools
- Ninox unifies and standardises individual workflows
- Ninox requires no code / developer knowledge

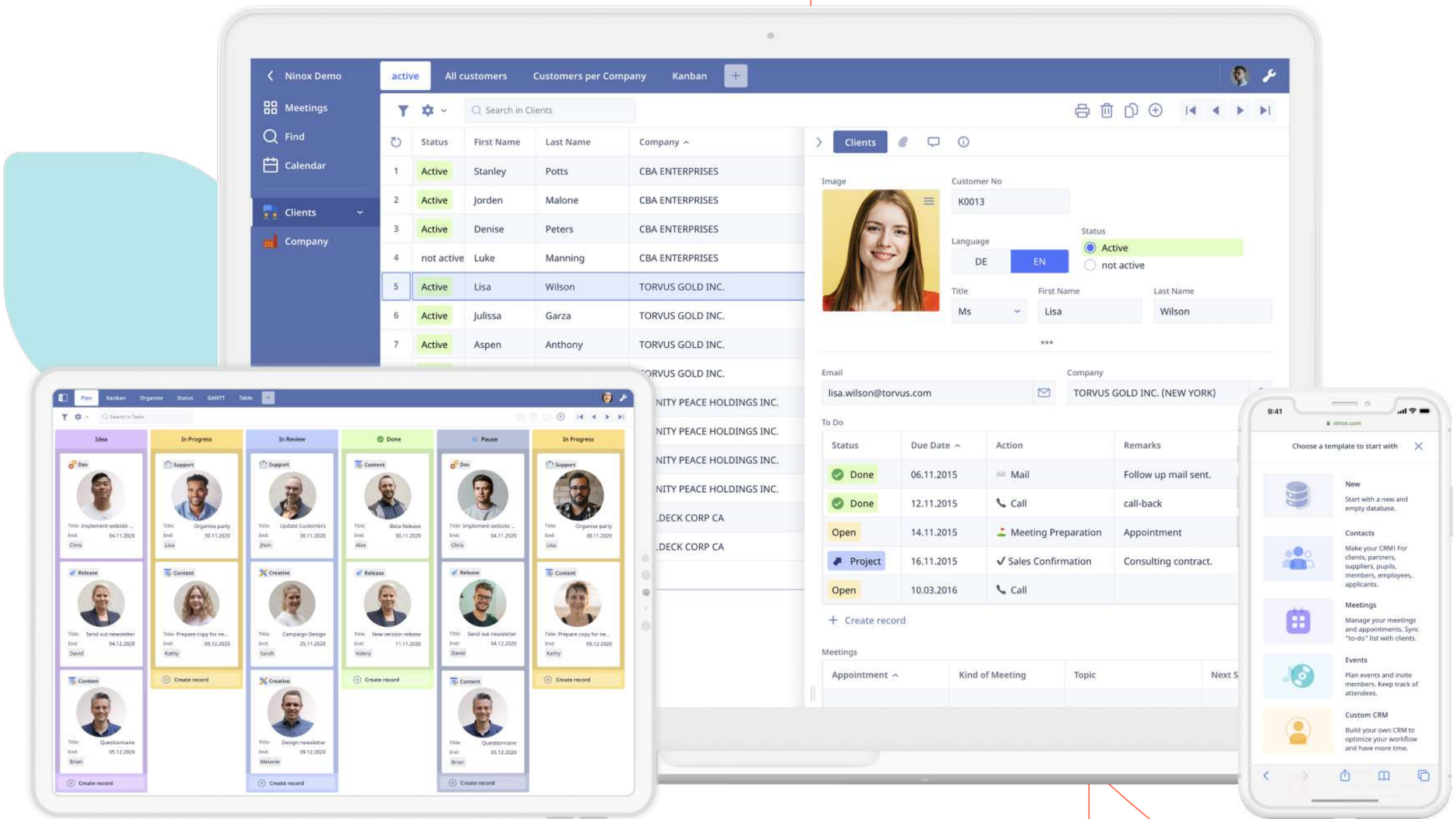
# Your advantages

- Time saving through less manual effort
- Higher security through standardised, flexible and easy to design procedures
- Complete transparency through tracking of activities and interactions
- Highest flexibility through individual design options

# Intuitive Modular software applications

With Ninox you design your required database and software applications intuitively according to the modular principle.

The code is generated automatically in the background.







## **Flexible** Integration into the existing IT structure

With Ninox you can easily map individual requirements.

Seamless integration into the existing IT structure is easily possible.

Ninox is designed to be particularly powerful for creating enterprise-grade applications.



# Efficient

Develop workflows together as a team and implement them in a timely manner

BENEFITS

With Ninox, teams can develop software applications for their workflow together with the IT department and implement them in a timely manner.





## Cost-saving

Realise projects faster  
and cheaper

BENEFITS

Ninox enables you to realise your projects faster and cheaper, so that your teams can focus on what really matters:

Your business success.





# Ninox customer success stories

OFFICE IMPART



Artist management

Inventory management

Order management



> *We think it's great to be able to implement new ideas and requirements ourselves.*

**Johanna Neuschäffer**, Founder, OFFICE IMPART

# OFFICE IMPART

1000

Ideas

2

Founders

1

Software

## Challenge

OFFICE IMPART is an art gallery with a new concept. The two founders not only sell and broker art, but also provide various services. Their most important assets are their know-how and their contacts. That's why, from the beginning, they wanted software that could be flexibly adapted and used on the move.

## Solution

Anne and Johanna quickly developed their own solution for managing their contacts with Ninox Cloud and gradually expanded it according to their own needs into a full-featured CRM system with appointment management and newsletter management. Their solution also includes a digital works directory and event organisation functions.

Features: *Contact management* *Project management* *Invoicing*

> *We love that Ninox  
is so user-friendly  
and customisable!*

**Tiffany Hayes**, Founder, Pet Revolution





**110**  
Hours saved

**3**  
Integrations

**1**  
System

### Challenge

"Pet Revolution" is a US e-commerce company for special pet supplies ranging from cuddly baskets to hamster wheels. Sales take place via their own Shopify web shop and the Etsy trading platform. The steadily increasing number of customers and orders increasingly overwhelmed the Excel-based order management.

### Solution

The owners of "Pet Revolution" turned to Ninox and after only one month, a customised e-commerce solution was developed that integrates Shopify, Etsy and furthermore the shipping service provider Shipstation. All master and order data are now stored centrally and the processing time per order has been significantly reduced.

**Features:** *Ordering* *Inventory management* *Delivery status*

> *The changeover from the paper order book to the computer was easier than expected. Ninox makes our work much easier.*

**Karola Rost**, Florist, gartenmeister



500

Orders

80%

Less paper

50%

Time saving

## Challenge

gartenmeister Keller & Hohstock oHG has been operating a nursery with a specialist floristry shop and various services for over 25 years, so it is a production, trading and service company in equal measure. This entails individual processes that cannot be mapped with industry solutions.

## Solution

In order to make the previously paper-based, time-consuming processes more efficient, gartenmeister developed its own solution with Ninox for master and order data, scheduling, order management and invoicing. It was important that the software could be used both in the offices and mobile in the greenhouse and at the customer's site.

**Features:** *Order management* *Appointment management* *Invoicing*



## Our customers use the ninox app for the following tasks

- Process Management
  - Material Management
  - Construction Planning
  - Product Data Management
  - Construction Management
  - Channel Management
- Task Management
  - Order Management
  - Building Yard Management
  - Contact Management
  - Warehouse Management
  - Equipment Management
- Employee Management
  - Material Documentation
  - Personnel Management
  - Material Order
  - Housing Management
  - Article Management

# Support and training

REQUIREMENTS

## E-mail

The Ninox Customer Support Team provides you with first-class 1st, 2nd and 3rd level support at all times.

## Key account management

A dedicated key account manager will contact you at regular intervals to keep you up to date on product development.

## Open webinars and meetings

Learn how to get the most out of Ninox by watching weekly webinars and joining live conversations.

## On-site workshops

Dedicated Ninox workshops are currently being planned. We will keep you up to date.

# Ninox Cloud

- Teamwork multi-platform and -browser
- Mobile use via apps
- GDPR-compliant
- Real-time synchronisation
- Data centres are ISO/IEC 27001:2005 certified
- SSL/TLS encryption with 2048 bit
- 10 GB per user

# Private Cloud (Hosted) with and without SSO

- All points of the Ninox Cloud
- Hosting on a dedicated server
- Selectable server location
- Optional own sub-domain
- 250 GB storage space, expandable for a fee
- Encrypted backups
- Separate user administration

# Private Cloud (On-premise) with and without SSO

- All points of the Ninox Cloud
- Hosting in your company's network
- Selectable server location
- Encrypted backups
- Separate user management



# > *Which of your ideas do we implement first?*

The Ninox team looks forward to your ideas and challenges.

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