

# The dream team for CRM, ERP and production control

Together, Ninox and XETICS LEAN map the processes from offer to production through to delivery



XETICS GmbH was founded in 2012 as a start-up by Dr.-Ing. Philipp Dreiß. The company is based in Stuttgart and employs around 40 people. The main product is XETICS LEAN, a cloud-based manufacturing execution system (MES) that was developed specifically for the needs of medium-sized companies. XETICS has been part of the TRUMPF Group since 2018.



## CHALLENGE

## Versatility and flexibility through integration

The aim of developing XETICS LEAN was to provide a production control system with significantly reduced effort and costs for medium-sized companies. The complete process chain of discrete manufacturing was taken into account. XETICS LEAN has a modular structure and can be adapted to almost any industry with little effort. Data exchange with ERP and other systems takes place via a REST standard interface. Ninox, on the other hand, as a low-code platform, offers the possibility to develop individual business solutions and also relies on the REST standard as an interface. So it made sense to connect the two systems with each other.

## Streamlined, needs-based solution without gaps

Production is embedded in upstream and downstream business processes such as sales, invoicing and after-sales activities. These are often still handled with outdated industry solutions, Access databases or Excel spreadsheets, making data exchange time-consuming and error-prone. The aim of the partnership between Ninox and XETICS was to map the entire process chain in a closed manner and to achieve maximum automation. Ninox provides the ERP and CRM functions and automatically forwards the required data to XETICS LEAN, which in turn returns data from production to Ninox, where it is further processed. This interaction ensures a high degree of transparency and efficiency, saves an enormous amount of time and significantly reduces the error rate. All data is always up-to-date and can be accessed anywhere at any time.

### Key Features

- ✓ Production control
- ✓ Production management
- ✓ ERP

### Benefits

The example of the cooperation between Ninox and XETICS shows what's possible with modern, cloud-based systems. Production companies no longer have to choose between often oversized and cost-intensive ERP and MES systems or improvisation with different, incompatible software tools. With the low-code platform Ninox, individual solutions for all administrative business processes can be developed without programming knowledge and tailored exactly to the respective needs. XETICS LEAN, as an MES, can also be adapted to different industries and requirements and reliably ensures the control of production. In this way, the two partners enable highly efficient, economical, and future-proof automation solutions for small and medium-sized production operations.

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STARTUPS

1

SOLUTION

50%

IMPROVED EFFICIENCY



The interaction of Ninox and XETICS opens up completely new perspectives in digitalisation and automation for production companies.

Dr.-Ing. Philipp Dreiß  
Managing Director and Founder

## Get in touch

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Ninox is a collaborative, cloud-based platform for business teams. We empower users to build business applications and automate back office workflows with drag and drop tools.