

ninox PARTNER FOR THE IT INDUSTRY

**ninox**

**Ninox. Partner for  
the IT industry**



# > Ninox. Simply more efficient processes.

**With Ninox, your team only needs ideas, not developers.**



# Ninox is a strong partner for the IT industry



6,000

companies trust  
in Ninox software

96%

of all customers are very  
satisfied with Ninox customer  
service according to a survey

## In good company

To remain competitive, successful companies need effective and powerful systems to support employees, customers, projects (e.g. CRM, finance, HR or ERP) in the context of digitalization.

However, many processes are often still mapped using Excel in combination with other tools. This leads to high manual effort and intransparency.

## The challenge

Existing software tools were mostly not flexible and integrated.

Data processing and exchange were complex, costly and error-prone. Structured collaboration in real time, in the mobile application and a high level of clarity could hardly be combined.

The development of new, custom-fit solutions is lengthy and expensive.



# Your solution

- Ninox can be used in the cloud across devices via the browser or the app
- Ninox replaces the use of multiple Excel spreadsheets and software tools
- Ninox unifies and standardises individual workflows
- Ninox requires no code / developer knowledge

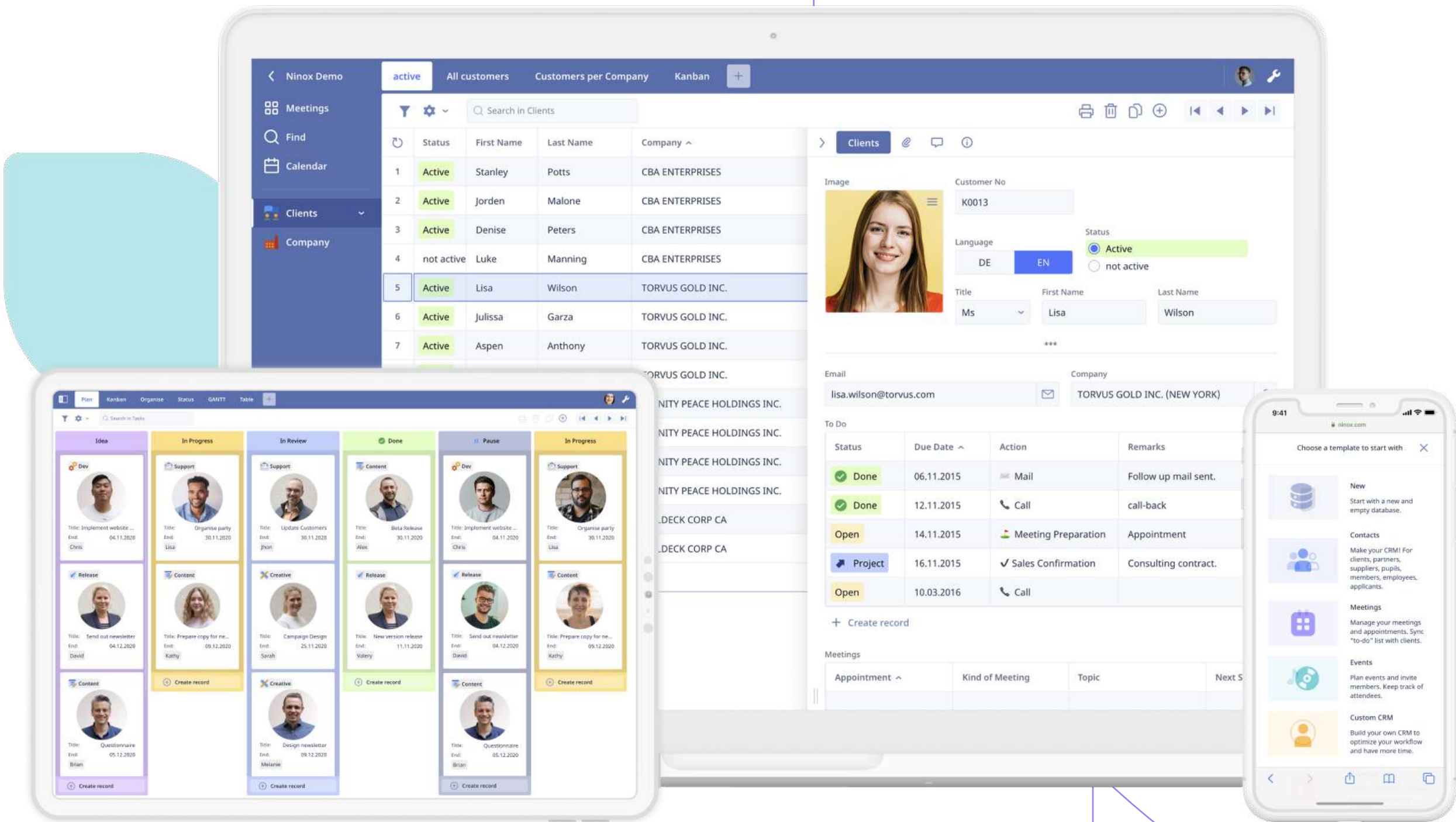
# Your advantages

- Time saving through less manual effort
- Higher security through standardised, flexible and easy to design procedures
- Complete transparency through tracking of activities and interactions
- Highest flexibility through individual design options

# Intuitive Modular software applications

With Ninox you design your required database and software applications intuitively according to the modular principle.

The code is generated automatically in the background.





## **Flexible** Integration into the existing IT structure

With Ninox you can easily map individual requirements.

Seamless integration into the existing IT structure is easily possible.

Ninox is designed to be particularly powerful for creating enterprise-grade applications.



## Efficient

Develop workflows together as a team and implement them in a timely manner

BENEFITS

With Ninox, teams can develop software applications for their workflow together with the IT department and implement them in a timely manner.





# Cost-saving

## Realise projects faster and cheaper

BENEFITS

Ninox enables you to realise your projects faster and cheaper, so that your teams can focus on what really matters:

Your business success.



# Ninox customer success stories



Contract management



Production management



Task management



> *Without Ninox, we would not have been able to organize our growth so well.*

**Jochen Guther**, SVA Operational Services, System Vertrieb Alexander SVA



23

years

1600

employees

23

locations

### Challenge

System Vertrieb Alexander GmbH, or SVA for short, is one of Germany's leading system houses. The company, headquartered in Wiesbaden, has received numerous awards and now employs over 1,500 people nationwide. In order to continue to grow while maintaining quality, certain business processes needed to be made more efficient.

### Solution

For administrative processes beyond the existing ERP system, SVA had long used Excel spreadsheets. As time went on, this solution proved to be cumbersome, inflexible and prone to errors. For the complex contract management, SVA therefore developed an efficient, scalable solution with Ninox that grows with the company.

**Features:** *Customer management* *After-Sales-Management* *Project Management*

> *The interaction of Ninox and XETICS opens up completely new perspectives in automation for production companies.*

**Dr.-Ing. Philipp Dreiß**, Managing Director and Founder, XETICS





**2**  
startups

**1**  
solution

**50%**  
improved efficiency

### Challenge

Founded in 2012 as a start-up in Stuttgart, XETICS GmbH is a company of the TRUMPF Group, which specializes in production technology, and employs around 40 people. Its main product is XETICS LEAN, an innovative, cloud-based manufacturing execution system (MES) for medium-sized companies.

### Solution

XETICS LEAN is modular and extremely adaptable. To ensure this flexibility for upstream and downstream processes as well, XETICS and Ninox jointly developed an interface that allows the MES to be seamlessly integrated into upstream and downstream business processes such as CRM and ERP, thus enabling individual complete solutions.

**Features:** *Production Control*   *Production Management*   *ERP*

> *We have greatly simplified the way we work in sales, reduced costs, and cut administrative work by more than half.*

**Tim Gueldenpfennig**, CEO, Digital Solutions Berlin



**30%**  
cost reduction

**1**  
system

**50%**  
time saved

Challenge

TCR Dienstleister GmbH advises sales organisations and develops solutions for optimising distribution processes with efficient workflows between the office and field sales under the name of Digital Solutions Berlin. This is how the DSB Sales Suite, an application for agile corporate and sales management, came into being.

Solution

As a cloud-based, team-based, and mobile low-code database, Ninox was the ideal platform for this. All data on customers, products, and orders are now available at all times in the head office, at home, and also at the customers' sites. This enables smooth, efficient workflows for customer care.

Features: *Digital product catalogue*   *Distribution survey*   *Campaign management*



## Our customers use the ninox app for the following tasks

- Process Management
- Asset Management
- Time Tracking
- Product Data Management
- Compliance Management
- Channel Management
- Task Management
- Order Management
- Real Estate Management
- Contact Management
- Data Exchange
- Address Management
- Employee Management
- Central Platform
- Personnel Management
- Material Order
- Housing Management
- Article Management

# Support and training

REQUIREMENTS

## E-mail

The Ninox Customer Support Team provides you with first-class 1st, 2nd and 3rd level support at all times.

## Key account management

A dedicated key account manager will contact you at regular intervals to keep you up to date on product development.

## Open webinars and meetings

Learn how to get the most out of Ninox by watching weekly webinars and joining live conversations.

## On-site workshops

Dedicated Ninox workshops are currently being planned. We will keep you up to date.

# Ninox Cloud

- Teamwork multi-platform and -browser
- Mobile use via apps
- GDPR-compliant
- Real-time synchronisation
- Data centres are ISO/IEC 27001:2005 certified
- SSL/TLS encryption with 2048 bit
- 10 GB per user

# Private Cloud (Hosted) with and without SSO

- All points of the Ninox Cloud
- Hosting on a dedicated server
- Selectable server location
- Optional own sub-domain
- 250 GB storage space, expandable for a fee
- Encrypted backups
- Separate user administration



# Private Cloud (On-premise) with and without SSO

- All points of the Ninox Cloud
- Hosting in your company's network
- Selectable server location
- Encrypted backups
- Separate user management

# > *Which of your ideas do we implement first?*

The Ninox team looks forward to your ideas and challenges.

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